



2018-2019 Annual Report



Mission

- To provide an equitable collegiate experience to adults with special needs who historically have not had access to a college education

Vision

- To empower the student body to transform perception of individuals with disabilities

Mottos

- We are Different. We are Able.
- Creating successful contributing citizens through the arts



Our Students:

Enrollment:

- Averaged 105 students per quarter
- 1742 seats filled this last year

Types of Disabilities:

(Some students have multiple diagnoses)

- Down syndrome: 33%
- Developmental Delay: 28%
- Autism: 47%
- CP/Physical Differences: 4%
- Medically Fragile: 7%
- Other: 6%

Ages: Average Age: 29

Our Professors/Staff: 32

- Full time: 4 / Part time: 28
- 23% provided medical benefits
- Full Lyft transport service for staff who do not drive
- Staff with disabilities: 61% including visually impaired, autism, learning disabilities, cancer survivors, and cerebral palsy
- Executive Director & Dean of Instruction (Co-Founders) Salaries: \$30K each

Momentum Moving Mountains

- 7 Successful Golf Tournaments whereby a CAA student is the 4th player on each team.
- CAA students/professors conducted a successful Corporate team-building opportunity at Cisco Systems.
- Phenomenal underwriting by Cisco, CAA was able to produce 4 segments on ABC7 Bay Area LIFE featuring CAA program and community partnerships. A segment on CAA students and families, a segment on CAA Professors and Staff, and a 4th segment in April about CAA's quest to take this model nationwide to become the Special Olympics-type model in the education space.
- In March, CAA received a Certificate of Commendation from Mayor Sam Liccardo and the San Jose City Council.
- In April, CAA received a Congressional Certificate of Recognition by United States Congressman Ro Khanna for Autism Awareness Month for providing lifelong collegiate education to adults who historically have not had access.
- The Rotary Club of San Jose Silicon Valley Foundation gave a grant for new classroom tables and chairs.
- The Office of Cultural Affairs awarded College of Adaptive Arts a *TakepART* grant to build out the School of Fine Arts.
- In May, CAA had a sold-out Visionary Luncheon at Scott's Seafood with Mayor Sam Liccardo speaking at this historic event.
- Co-Founder & Dean of Instruction Dr. Pamela Lindsay, EdD/CI completed her Doctorate from the University of Phoenix in Curriculum & Instruction in higher education with an emphasis on education for special needs adults.

Our Curriculum:

- Privately accredited based on ARTS Model for educating adults with special needs, copyrighted in 2013 by Dean of Instruction, Dr. Pamela Lindsay, EdD/CI
- 4 quarters/year, 9 weeks/quarter
- 1.5 hours/class • 3 units/class
- 60 units: undergraduate diploma
- 120 units: graduate diploma, designed to integrate students into the community through their chosen emphasis

Class sizes:

- Average class size: 11 • Professor/Teacher ratio: 6:1
- Tuition: \$300/class • Scholarships available
- Now vendorized with San Andreas Regional Centers

Community Engagements

Since inception in 2009, our 10 distinct Performing Troupes have performed at 100+ venues.

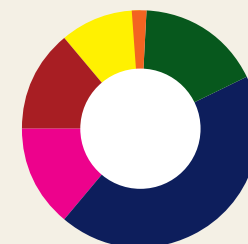
We are available for community engagements including:

- Corporate Lunch & Learn • Student Speakers
- Team Building Days on site or at CAA 's site

Annual Budget: \$809,700

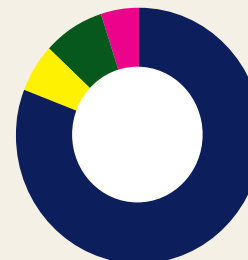
Income:

- Tuition: 44%
- In-Kind Salaries & Rent: 17%
- Donations & Grants: 11%
- School Underwriting: 14%
- Events: 11%
- Other: 3%

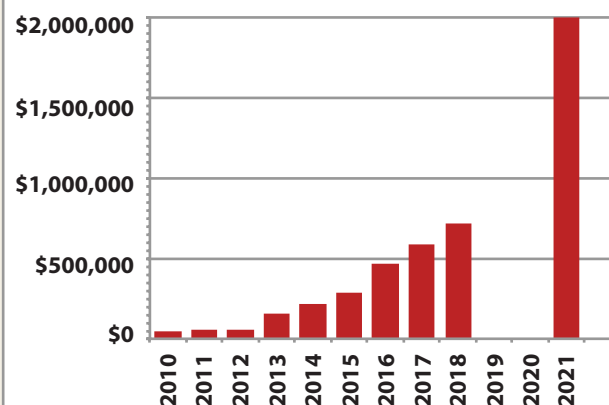


Expenses:

- Instruction & Program: 81%
- Classroom Materials & Supplies: 6%
- Admin: 8%
- Events: 5%



Our Goal: \$2 Million Budget Sustainable, Replicable



From cutting expenses to diversified revenue streams, we must reach \$2 Million to be operationally sustainable & replicable.

| Year | Budget |
|--------------|-----------|
| 2010 | <55,000 |
| 2011 | <55,000 |
| 2012 | 58,073 |
| 2013 | 153,423 |
| 2014 | 214,988 |
| 2015 | 283,011 |
| 2016 | 470,056 |
| 2017 | 590,012 |
| 2018 | 719,955 |
| Goal: | |
| 2021 | 2,000,000 |

*Budget data per Federal 990 reports

Be a Part of History in the Making - Thank you to ALL our 2018-19 donors*

10s OF 10s AT 10 IN 10

- 10s OF 10s:** 100 NEW DONORS
- AT 10:** \$10/MONTH RECURRING
- IN 10:** CAA'S 10TH YEAR OF OPERATION: 2019

#CAA10YEARSSTRONG
BECOME A \$10/MONTH RECURRING DONOR

2019 Monthly Recurring Personal

We are at 57 monthly recurring donors

Goal: 43 more to go by 10/10/19 at 10:10 pm

Join us at Saratoga Springs on 10/10 as we celebrate a milestone for our #CAA10YearsStrong Epic Party of the Decade!

*Complete donor list on the back



We Are Better Together

CAA's current site has now been sold, and we will need to find a new space in the next 18 months. Our vision is to transition onto a college campus to become an equitable layer of adult education while serving as a host campus workstudy/living learning lab model.

Contact us to become a part of this vision

(408) 538-3809 | info@collegeofadaptivearts.org
www.collegeofadaptivearts.org

Together we are moving mountains

July 1, 2018-2019 academic year donors & partners

School Underwriters

Cisco Systems, Inc.:
Health & Wellness
Principe O'Farrell Family:
Theatre
Private Family Foundation:
TV/Film
Pursai Family:
Library & Media Center
Raghuram Family:
Communications
Ricchio Family:
Science & Technology
Soderbery Family: Music
Open: Dance
Open: Business
Open: Art

2019 Monthly Recurring Personal Donors:

We are at 57 monthly recurring donors; Goal: 43 more to go by 10/10/19 at 10:10pm

Anonymous Monthly Donor
Marilynn Ahern
Brian Appleton
Erin Benford
Loni Spratt Brown
Judith Calise
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Robin Carbone
Antoinette & Gary Cook
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Kathleen Spampinato
Bobbi Tafoya
Bruce & Maria & Ariel Tirado
Stephen Fiss & Bette Sokolsky
Graciela Zadrozny

Monthly Recurring Corporate Donors:

ActionCOACH of Santa Clara
Benford Real Estate Team –
Willow Glen
Color Pros Inc.
PG&E Corporate Match
Shine on Shirts

2018-2019 Corporate Donors

*Repeat Donor

*16,500, Inc.
*ABC7 - Darla Carter & Janel Andronico
*ActionCOACH of Santa Clara
*Anritsu Company
*AnT Swim School
*Benefit Authority Insurance Solutions
*Benevent Auctions & Consulting
*Benford Real Estate Inc.
*Birthright of San Jose
*Cisco, Inc.
*City National Bank
*City of San Jose
- Mayor Sam Liccardo
*City of San Jose
- Office of Cultural Affairs
*Color Pros Inc.
*Cupertino de Oro Club
*Delta Kappa Gamma Society International, Chi State
*DKG, Zeta Theta Chapter
*Dr. Daniel Araldi, DDS
*Dr. Jeffrey Laveroni, DDS
*Edward Jones - Shane Jacksteit
*Heritage Bank of Commerce
*Gotuaco & Associates
*Kiwanis Club of West San Jose Foundation
*Knights of Columbus Bishop O'Dowd Council #3474
*LifeSport Fitness
*Linda Krakow Eaman Photography
Luis Pedro Castillo Pictures
*Micheletti Insurance Services
*MyProGroup Leads & Referrals Group
*Neuf Trous Women's Nine Hole Group - San Jose Country Club
*Olander Company, Inc.
*Panalo Solutions
*Peninsula Visa
*PG&E Recurring Corporate Match
*PG&E Foundation
Pinnacle Bank
Reliable Office Solutions – Jim & Donna Martinez
Robert A. Bothman Construction
Rotary Club of San Jose Silicon Valley Foundation
*San Jose Evergreen Community College District Foundation
*Santa Cruz Vanguard Realtors
*Santa Teresa Golf Club
*Saratoga Springs
*Scott's Seafood
*Shine on Shirts
*SV Creates
Sweeny, Mason, Wilson & Bosomworth
*Swenson Development
*Telesky Financial Services
*That's Amore Charitable Foundation
*TikalBayTek
*UPS Store, Ravinder Lal
*Vestnomic
*VMware Corporate Match
Women's Philanthropy Jewish Foundation of Silicon Valley

July 2018-2019 Academic Year

Personal Donors

* Repeat Donor

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Peter Allen
Janice Allen
*Bill Alley
*Nadine Allport
*Mike Allport
Ines Alvizar
*Julie Amdur
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*Sky & Fay Anderson
*Netta Anderson
Roxanne Anderson
Jenn Anderson

Robin Anderson
*Suzy Andrade
*Diane Androvich
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*Marisela Galvan
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*Neva Gazay
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*Jud Kearns
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*Samuel Kim
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Tricia Kobayashi
Elisa & David Koff-Ginsborg
Bruce Krogstad

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Frederick Leonard
*Barbara Leone
*Robert Leong
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*Mark Okawachi
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Jean and Candy Wilke
*Leticia Wilke
*Joe & Theresa Yllan
*Walter & Betty Zeisl
*Robert Zeppa
Ronald Zraick

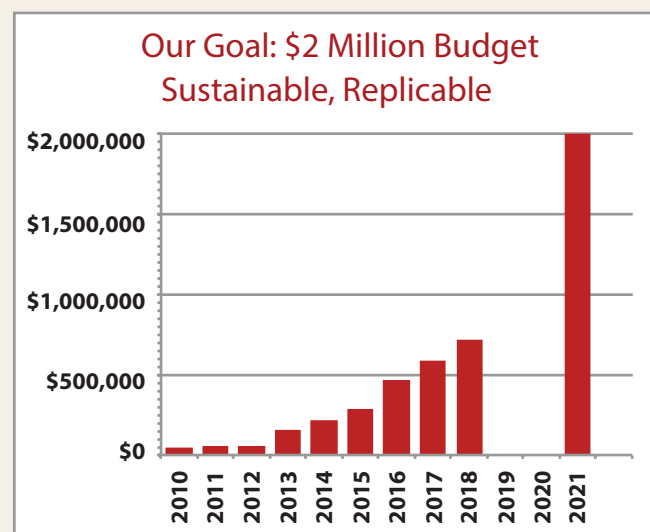
2018-2019 Community Partners

ABC7 Bay Area LIFE
Amigos de las Americas
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Autism Society SF Bay Area
Buddies in Action
Casa di Mir Montessori School
Chandler Tripp Preschool
Chopsticks Alley
Christmas in the Park
City Lights Theater Co.
City of San Jose Office of Cultural Affairs
Community Health Partnership
CreaTV
Department of Psychiatry & Behavioral Sciences, Stanford University
Hester Cluster SCCOE Program
Historic Hoover Theatre
HOPE Services
Land of Milk and Honey
Latizmo Hip Hop Productions
Life's Calling
Los Gatos Ballet
Momentum Employment -
Momentum for Mental Health
New Ballet School
Opera San Jose
Parents Helping Parents
Pivotal
San Andreas Regional Center
San Francisco Ballet
San Jose City College
San Jose Museum of Art
Santa Clara University Arrupe Program
Santa Clara University Community Action Program
School of Arts & Culture Mexican Heritage Plaza
SJ Multicultural Artists Guild
sjDANCEco
Special Olympics of Northern CA
Stanford Shakespeare Company
STEAMFest of Redwood City
Sunday Friends
SV Creates
Tabia Theatre Company
Women's Philanthropy Jewish Federation of Silicon Valley
Youth Drama for All

From cutting expenses to diversified revenue streams

We must reach \$2 Million = sustainable, replicable

Within the next 18 months, CAA must find a new location; optimally, on a campus of higher education. And we must achieve a \$2 million operating budget which will allow CAA to be fully sustainable and replicable.



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